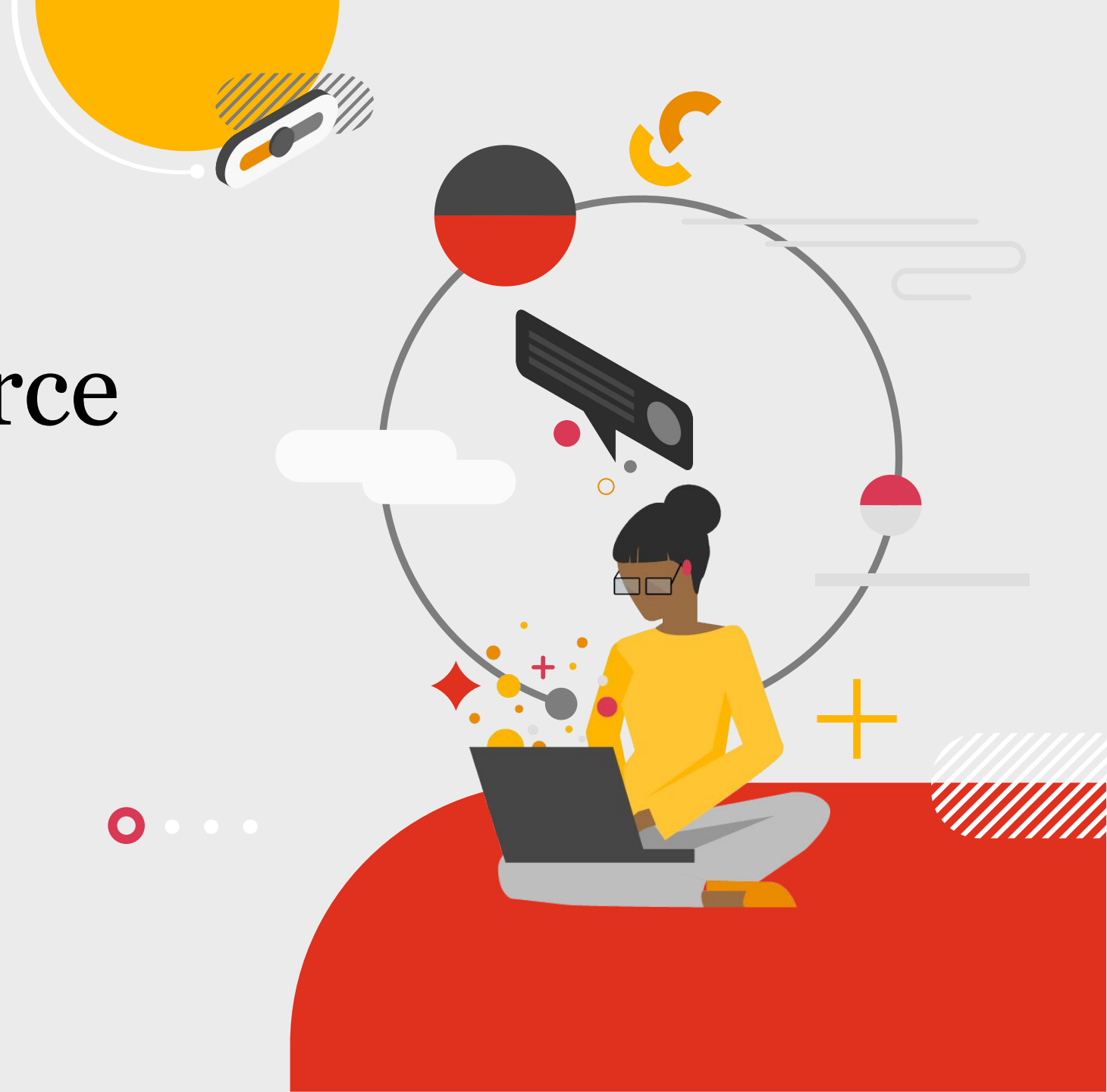


# A Roadmap to Building Workforce Capability

Ian Persechino, PwC

19 October 2022



# Topics



Introduction



Workforce Capability - *the approach*



Workforce Capability - *in practice*



Questions & Answers





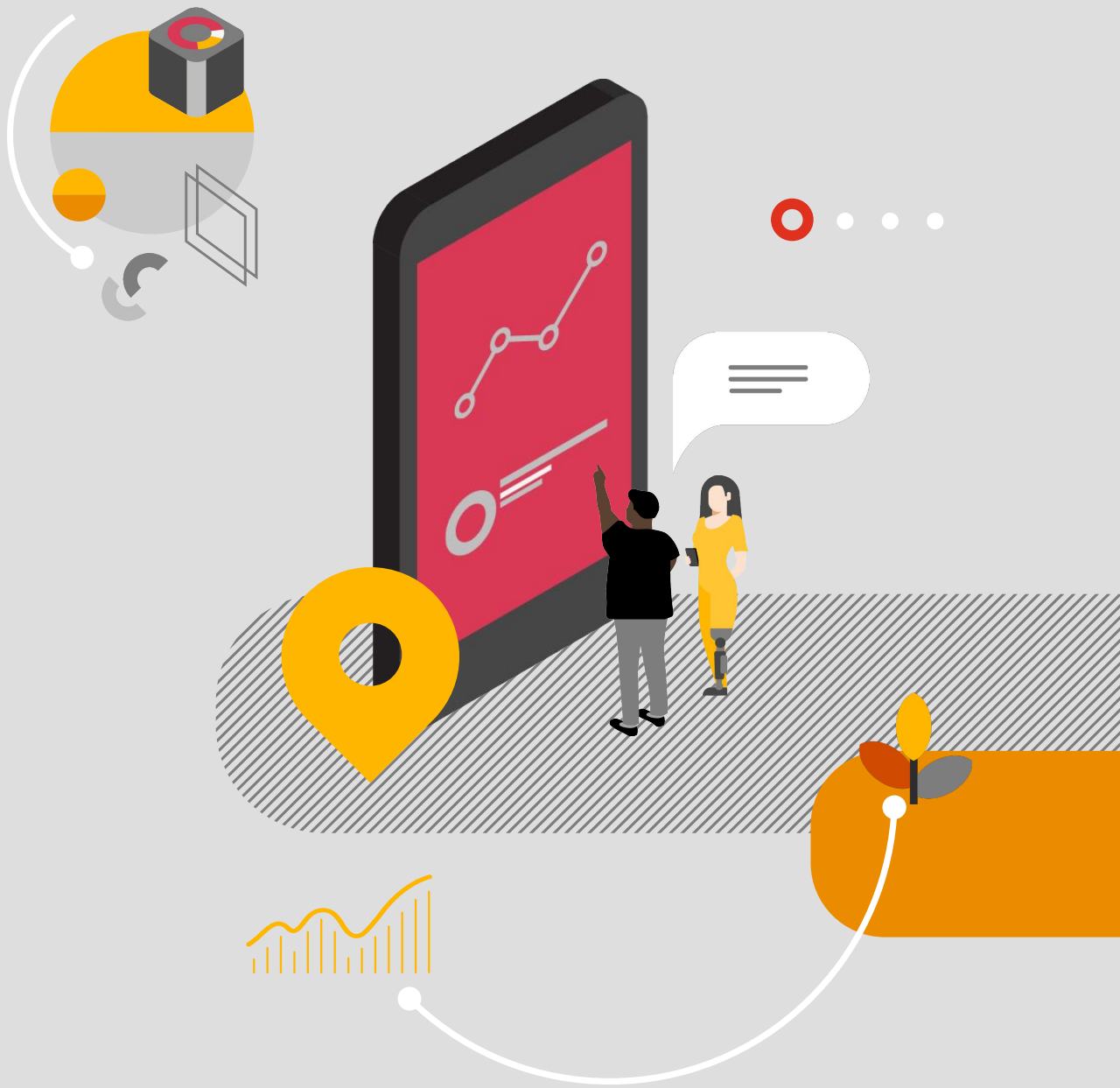
# About me

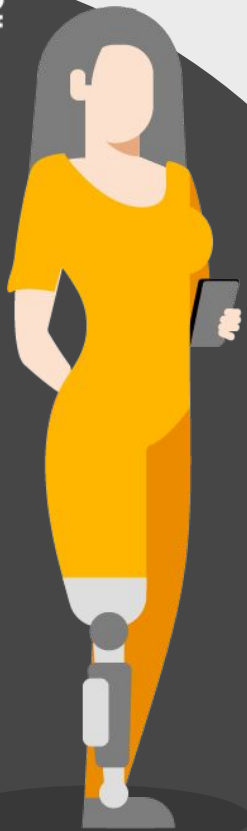


**Ian Persechino**

**PwC Consulting Partner**

***CEO PwC Skills for Australia***

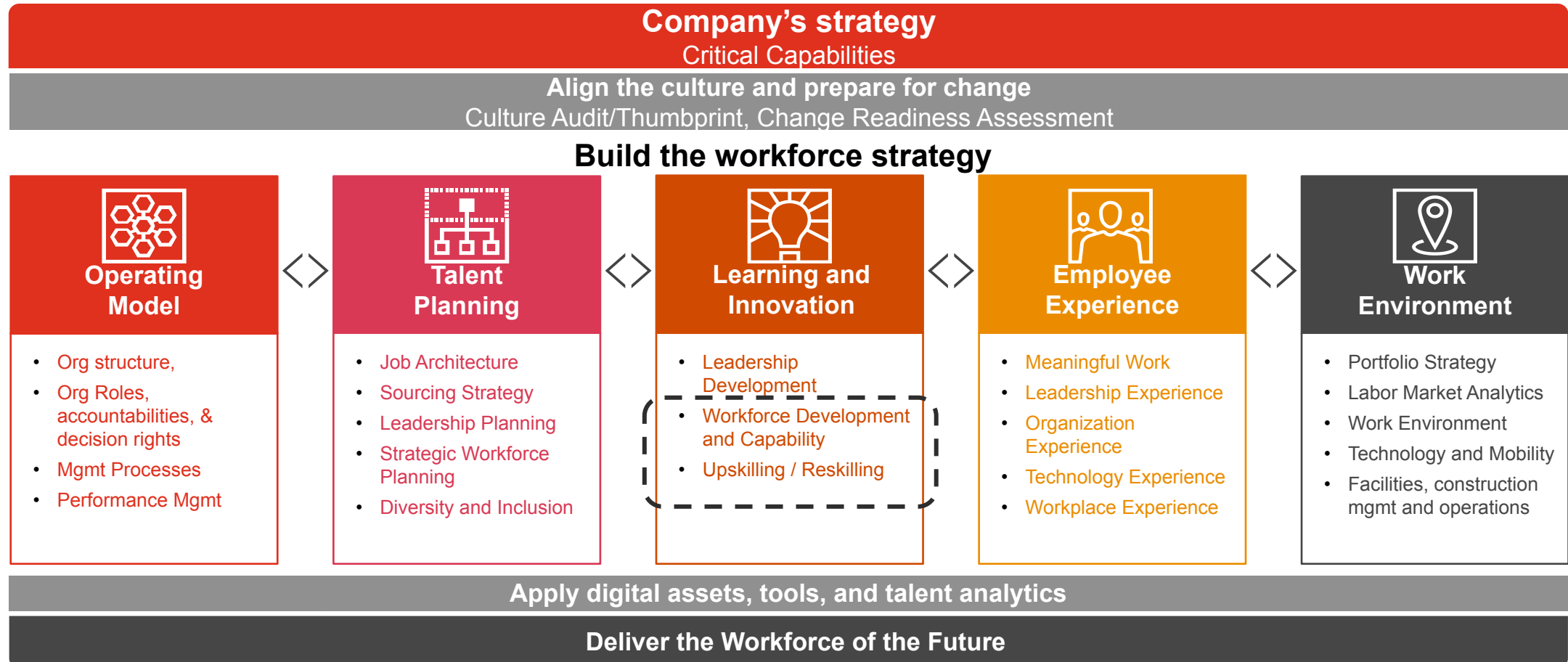




# Workforce Capability - *The approach*



# Workforce Capability is part of a much bigger workforce strategy framework





# And there are a number of levers to pull for a successful workforce strategy



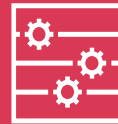
## New talent pipelines

Growing the intake of the skilled workforce and optimising current employment models to attract and retain critical skills may be key to addressing longer term supply concerns



## Competition and retention

Compelling and well defined employee value propositions tailored to workforce segments can attract, develop and retain talent



## Capability to leverage technology

New delivery models allow us to explore, update and adapt our workforce to new skills. Optimising the way we deliver services can create capacity and improve flow



## Forecasting supply and shortage

An ageing workforce will see a high volume of retirements over the next 5-10 years,



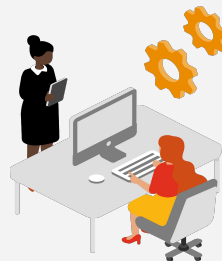
## Diversity to meet unique local needs

Diverse population and clients may require tailored models and a workforce that aligns with the unique needs of it's communities.

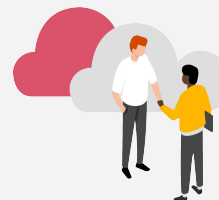
### Expanding skilled migration to supplement workforce capacity



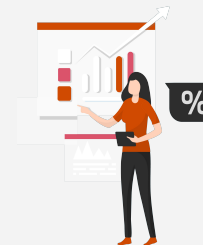
### Early engagement of sectors affecting attraction and retention



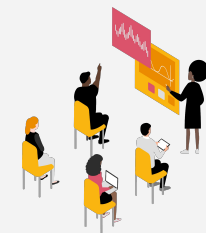
### Broadening scope and upskilling the workforce to deliver more efficiently



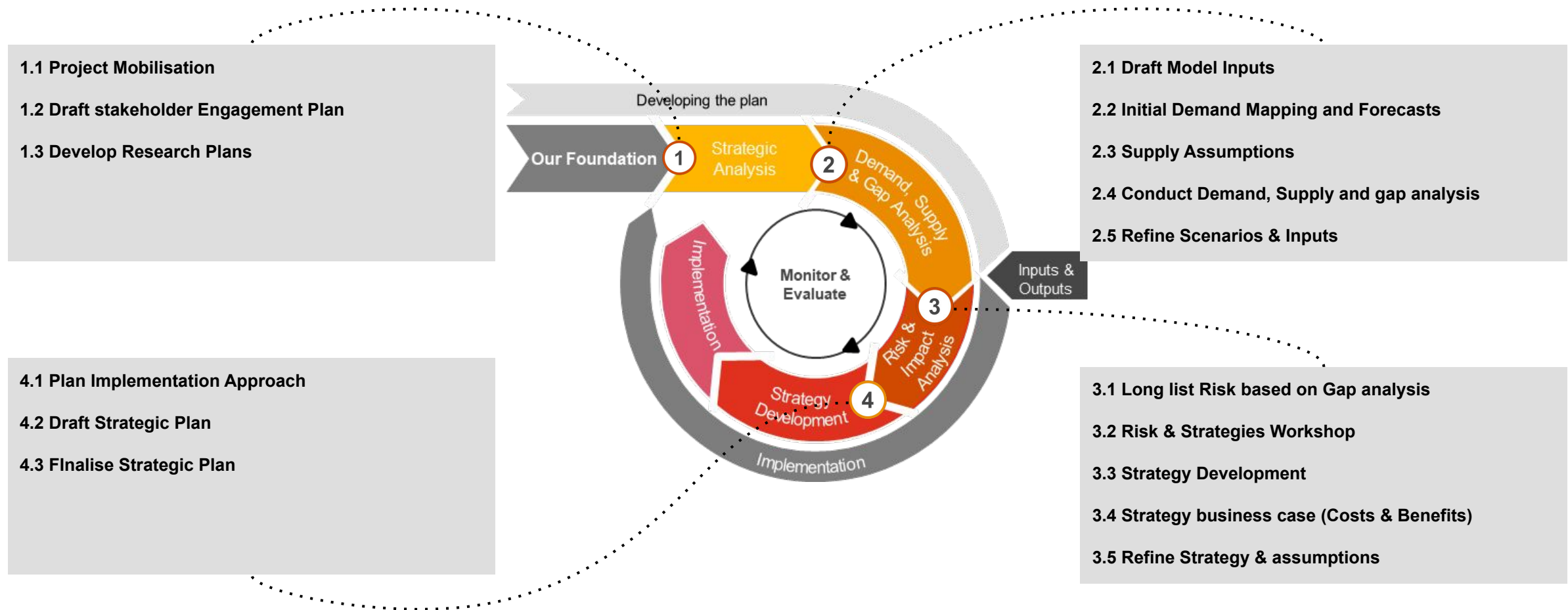
### Detailed, data driven insights to inform long term planning



### Partnering with communities for diverse outreach



# Our approach to Workforce Capability is underpinned by a tried and tested approach





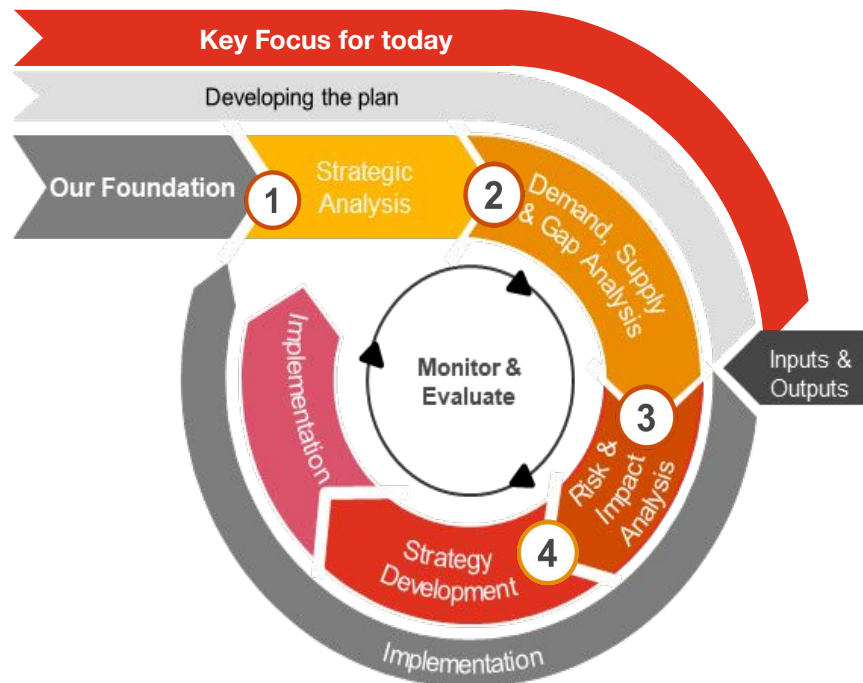
# Workforce Capability - *In Practice*





# A practical example from work in the Hydrogen Sector

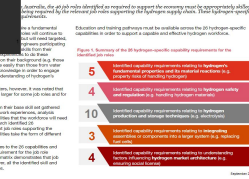
We tailored our approach to address the **workforce capability requirements for Australia's Hydrogen workforce**



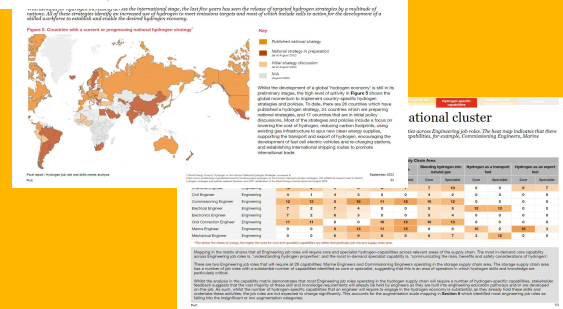
## Case study: Developing Australia's hydrogen workforce



### hydrogen workforce (3/4)



### hydrogen initiatives and strategies





# There was a clear scope to be addressed

The work addressed the **direct workforce requirements** within a **pre-defined value chain/supply chain** using local and global experience and expertise

The project sought to build an understanding of the workforce needed to support a safe and effective hydrogen economy in Australia across **six key supply chain** areas by 2030:



*Production*



*Blending into natural gas*



*Storage*



*Distribution*



*As a transport fuel*



*As an export fuel*

## Data Sources



CONSULTATIONS  
(DOMESTIC AND INTERNATIONAL.)



DATA ANALYSIS



LITERATURE REVIEW  
(DOMESTIC AND INTERNATIONAL.)



SKILLS FRAMEWORKS AND  
TRAINING REVIEW

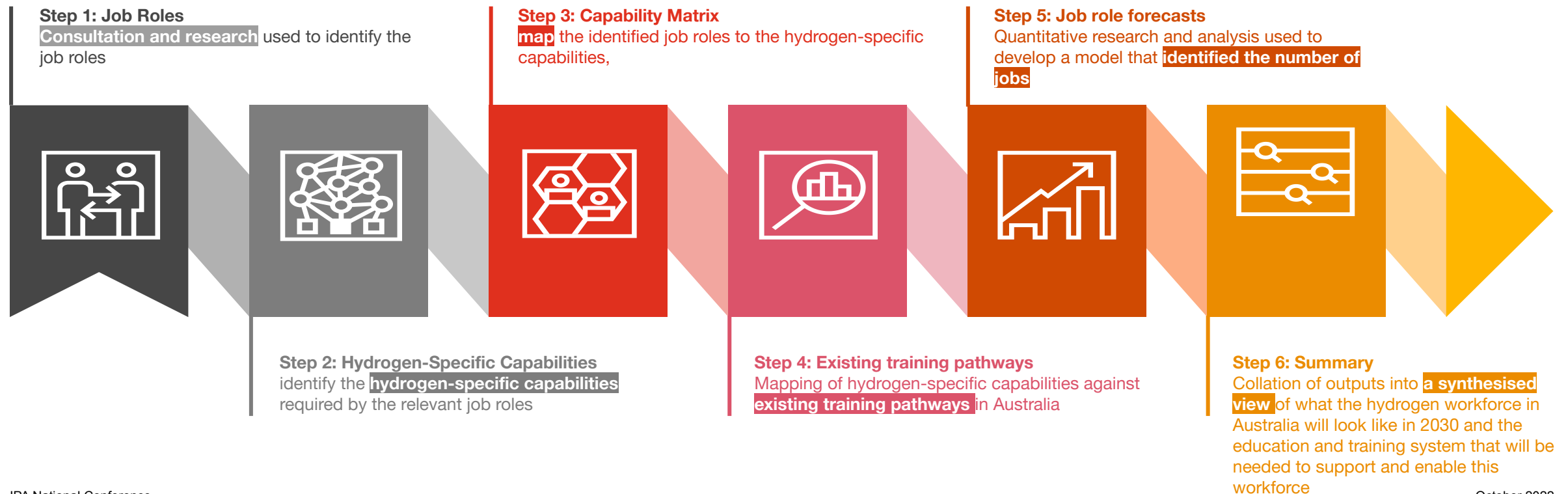
## Strategic Questions for the plan

- What job roles are needed to support the hydrogen supply chain in Australia in 2030?
- Will these job roles fundamentally change in scope and skill requirements in order to engage in hydrogen activities? Or will they only be augmented?
- What capabilities will these job roles need to undertake hydrogen activities?
- Will any new job roles be required to support the hydrogen supply chain? E.g. job roles not currently in the economy.
- Are the hydrogen-specific capabilities required by the identified job roles catered for in the education and training system, or do training gaps exist?
- What will be the impact on the Australian education and training system of the hydrogen workforce? Can the system support a sufficient pipeline of skilled workers to enable the hydrogen economy?



# The analysis was highly tailored

Given Hydrogen is a newly emerging/rapidly changing industry, the **following stages/steps were leveraged** to help develop an understanding of the workforce capability requirements. By applying these steps, our team **built an understanding of the workforce needed** to support a safe and effective hydrogen economy in Australia across six key supply chain areas **by 2030.**





# Step 1: Identification of job roles

This analysis identified **46 job roles across 6 occupational clusters**. No “new” job roles were identified as being required to support the hydrogen economy.

## Extract from Cluster & Job Role Analysis

| Job Roles                                    | Supply Chain Area #1<br>Production | Supply Chain Area #2<br>Transport and distribution | Supply Chain Area #3<br>Storage | Supply Chain Area #4<br>Blending into gas networks | Supply Chain Area #5<br>Transport fuel | Supply Chain Area #6<br>Export fuel |
|----------------------------------------------|------------------------------------|----------------------------------------------------|---------------------------------|----------------------------------------------------|----------------------------------------|-------------------------------------|
| Occupational Cluster: Specialists            |                                    |                                                    |                                 |                                                    |                                        |                                     |
| Fuel Cell Fabrication and Testing Technician | X                                  |                                                    | X                               | X                                                  |                                        |                                     |
| Integration Specialist                       | X                                  |                                                    |                                 |                                                    | X                                      |                                     |
| Loading Master                               |                                    |                                                    |                                 |                                                    |                                        | X                                   |
| Power Production Plant Operator              |                                    |                                                    |                                 | X                                                  |                                        |                                     |
| Technical Sales Representative               |                                    |                                                    |                                 |                                                    |                                        | X                                   |
| Water Treatment Plant Operator               | X                                  |                                                    | X                               |                                                    |                                        |                                     |
| Occupational Cluster: Logistics              |                                    |                                                    |                                 |                                                    |                                        |                                     |
| Heavy Vehicle Operator                       |                                    | X                                                  |                                 |                                                    | X                                      |                                     |
| Marine Master / Operator                     |                                    |                                                    |                                 |                                                    |                                        | X                                   |
| Plant Machinery Operator                     |                                    |                                                    |                                 |                                                    | X                                      |                                     |
| Stevedore                                    |                                    | X                                                  |                                 |                                                    | X                                      | X                                   |
| Truck Driver                                 |                                    | X                                                  |                                 |                                                    | X                                      |                                     |
| Occupational Cluster: Management             |                                    |                                                    |                                 |                                                    |                                        |                                     |



## Step 2: Identification of hydrogen-specific capabilities

We identified **26 discrete hydrogen-specific capability requirements**. Job roles won't require all the identified capabilities, rather, it will depend on the area of the supply chain they are engaged in and the hydrogen activities being undertaken.

### Extract from Capability Analysis

| # | Statement of the capability                             | Definition                                                                                                                                                                                                                                                                                                |
|---|---------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | Understanding hydrogen properties                       | General knowledge of hydrogen's chemical properties, its forms, structure, volumetric and energy density, how it differs to other gases, how it interacts with other materials, and its property risks (including how it affects handling e.g. odourless, leaks quietly, rises quickly due to lightness). |
| 2 | Calibrating, testing and maintaining hydrogen equipment | The ability to monitor, measure and test maintenance equipment in a hydrogen process to ensure it is functioning properly (e.g. checking vessels for signs of fracture, cracks, leakage).                                                                                                                 |
| 3 | Handling cryogenic materials                            | The ability to use cryogenics or related systems to maintain hydrogen in a stable form for transportation.                                                                                                                                                                                                |
| 4 | Identifying hydrogen hazardous areas (safety & risk)    | The ability to use cryogenics or related systems to maintain hydrogen in a stable form for transportation.                                                                                                                                                                                                |
| 5 | Understanding hydrogen market trends and drivers        | The ability to use cryogenics or related systems to maintain hydrogen in a stable form for transportation.                                                                                                                                                                                                |
| 6 | Knowledge of high pressure gas systems and vessels      | The ability to use cryogenics or related systems to maintain hydrogen in a stable form for transportation.                                                                                                                                                                                                |
| 7 | Fuel cells - Operating and maintaining fuel cells       | The ability to use cryogenics or related systems to maintain hydrogen in a stable form for transportation.                                                                                                                                                                                                |
| 8 | Fuel cell - Diagnosing and replacing fuel cells         | The ability to use cryogenics or related systems to maintain hydrogen in a stable form for transportation.                                                                                                                                                                                                |



# Step 3: Capability matrix development

A capability matrix was developed to **map the capabilities to each of the 46 job roles**. This provides insights about the frequency and distribution of different hydrogen-specific capabilities across job roles and supply chain areas.

## Extract from Capability matrix

Occupational cluster that the relevant job role falls into

Hydrogen-specific capability

Identification that the particular job role does not need this capability in this supply chain area

Relevant job role

| Job Role               | Cluster     | Understanding hydrogen properties | Calibrating, testing and maintaining hydrogen equipment | Handling cryogenic materials | Identifying hydrogen hazardous areas | Interpreting hydrogen market trends and regulation | Knowledge of high pressure gas systems and vessels |
|------------------------|-------------|-----------------------------------|---------------------------------------------------------|------------------------------|--------------------------------------|----------------------------------------------------|----------------------------------------------------|
| Chemical Engineer      | Engineering | C                                 | C                                                       | N/A                          | C                                    | N/A                                                | C                                                  |
| Civil Engineer         | Engineering | C                                 | S                                                       | N/A                          | C                                    | N/A                                                | C                                                  |
| Commissioning Engineer | Engineering | C                                 | C                                                       | S                            | C                                    | C                                                  | C                                                  |
| Electrical Engineer    | Engineering | C                                 | C                                                       | N/A                          | C                                    | N/A                                                | C                                                  |
| Electronics Engineer   | Engineering | C                                 | C                                                       | N/A                          | N/A                                  | N/A                                                | C                                                  |

Indication that the job role is not relevant to the particular supply chain area

Flag that the capability has been identified as a specialist capability for the particular job role in this supply chain area

Flag that the capability has been identified as a core capability for the particular job role in this supply chain area



# Step 4: Identification of training pathways and gaps

Mapping against existing accredited and non-accredited training pathways in Australia found **only 15% (4/26) of the identified hydrogen-specific capabilities were deemed to have 'sufficient hydrogen training coverage'**

## Extract from Training Analysis

| Sufficient hydrogen training coverage                                         | Some hydrogen training coverage, but additional contextualisation or development required |                                                                                                    | Minimal/no hydrogen training coverage                                                                                     |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| <i>Capability #2:</i> Calibrating, testing and maintaining hydrogen equipment | <i>Capability #1:</i> Understanding hydrogen properties                                   | <i>Capability #13:</i> Hydrogen storage techniques - Compressed hydrogen                           | <i>Capability #5:</i> Understanding hydrogen market trends and drivers                                                    |
| <i>Capability #4:</i> Identifying hydrogen hazardous areas                    | <i>Capability #3:</i> Handling cryogenic materials                                        | <i>Capability #14:</i> Hydrogen storage techniques - Liquid hydrogen                               | <i>Capability #7:</i> Fuel cells - Operating and maintaining fuel cells                                                   |
| <i>Capability #19:</i> Oversight of control modules for hydrogen processes    | <i>Capability #6:</i> Knowledge of high pressure gas systems and vessels                  | <i>Capability #15:</i> Hydrogen storage techniques - Conversion to hydrogen carriers               | <i>Capability #8:</i> Fuel cell - Diagnosing and replacing fuel cells                                                     |
| <i>Capability #21:</i> Knowledge of power electronics                         | <i>Capability #9:</i> Reading and interpreting technical drawings with hydrogen equipment | <i>Capability #16:</i> Hydrogen production techniques - Electrolysis, biofuels, photolysis         | <i>Capability #20:</i> Inspect, maintain and modify hydrogen vehicles                                                     |
|                                                                               | <i>Capability #10:</i> Producing hydrogen - Understanding of cooling systems              | <i>Capability #17:</i> Knowledge of conversion requirements for gases and their interchangeability | <i>Capability #23:</i> Recognition of hydrogen and waste product interchangeability in other industries                   |
|                                                                               | <i>Capability #11:</i> Hydrogen production techniques - SMR (steam methane reforming)     | <i>Capability #18:</i> Knowledge of hydrogen embrittlement                                         | <i>Capability #24:</i> Integrating hydrogen equipment from various original equipment manufacturers (OEMs) into a process |
|                                                                               | <i>Capability #12:</i> Hydrogen production techniques - Coal gasification                 | <i>Capability #22:</i> Managing hydrogen logistical movement across a supply chain                 | <i>Capability #25:</i> Understanding of co-firing in natural gas and hydrogen fuelled gas turbines                        |
|                                                                               |                                                                                           |                                                                                                    | <i>Capability #26:</i> Communicating the risks, benefits and safety considerations of hydrogen                            |



# Step 5: Quantification of job roles

**Scaling the likely demand for different job roles**, and skills training, is a critical activity to help drive implementation planning.

## Scale of employment required

Job roles estimates have been undertaken for each occupational cluster in 2030 under three hydrogen production scenarios (low, medium or high megatonnes of hydrogen produced)

Some key drivers influencing the job role estimates include:

- The in-demand supply chains in 2030:
- The job roles required in each scenario is influenced by the supply chain area maturity:
- The intensity of labour required: T

Estimated number of jobs across each occupational cluster required to support the hydrogen economy in 2030 under a **medium demand scenario**



**Engineers**

2,750 - 3,400 jobs



**Technicians and Tradespersons**

7,900 - 9,650 jobs



**Logistics**

650 - 800 jobs



**Management**

900 - 1,050 jobs



**Safety and Quality Control**

800 - 950 jobs



**Specialists**

150 - 200 jobs

**Total**

**13,150 - 16,100 jobs**



# There are some lessons from this work

There are always challenges that need to be addressed in undertaking detailed analysis. There were **a number of things we had to address** on this work

- 1 Job role terminology:** Different job titles don't always reflect a new base job role. Multiple job titles can typically be mapped back to a common job role.
- 2 Assessing scale of job role augmentation:** Changes to the day-to-day tasks and functions of a job role does not always equate to new skill needs. Job roles may already have the relevant skills to undertake new/different tasks.
- 3 Building on an existing skill base:** Workers will have a range of skills and competencies relevant to new job roles and industries, and the focus should be on understanding the skills gap and undertaking gap training.
- 4 Reviewing existing training pathways:** Consideration should be given to existing training pathways can the can be used to upskill/reskill workers. Some training will be fit for purpose, whilst others might need contextualisation.
- 5 Consideration of analogous industries for building worker supply:** Analysis of workforce capabilities can be used to identify "like" industries and sectors that could be used as a source of workers with relevant skills.



# Q&A



# Want Further Information - PwC Contact Details



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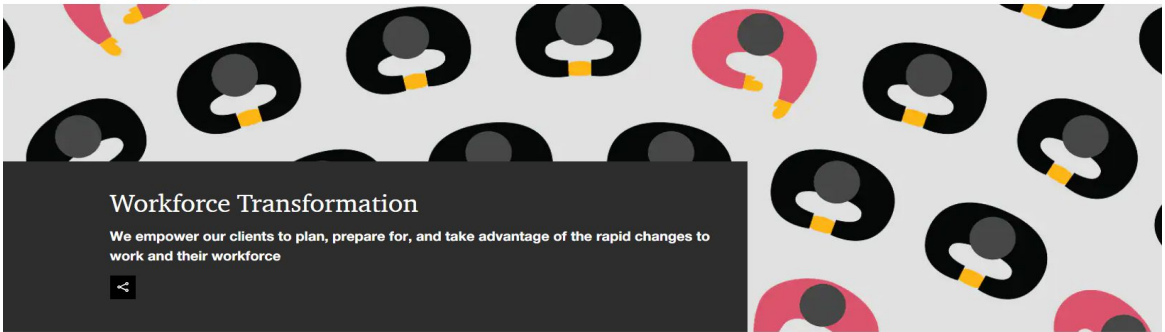
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Workforce Transformation

We empower our clients to plan, prepare for, and take advantage of the rapid changes to work and their workforce

<

The world of work is changing – fast

The question is no longer if, or even when, the workforce will be transformed. It is happening now.

External forces are radically reshaping the workforce. There are new and



# Thank you

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