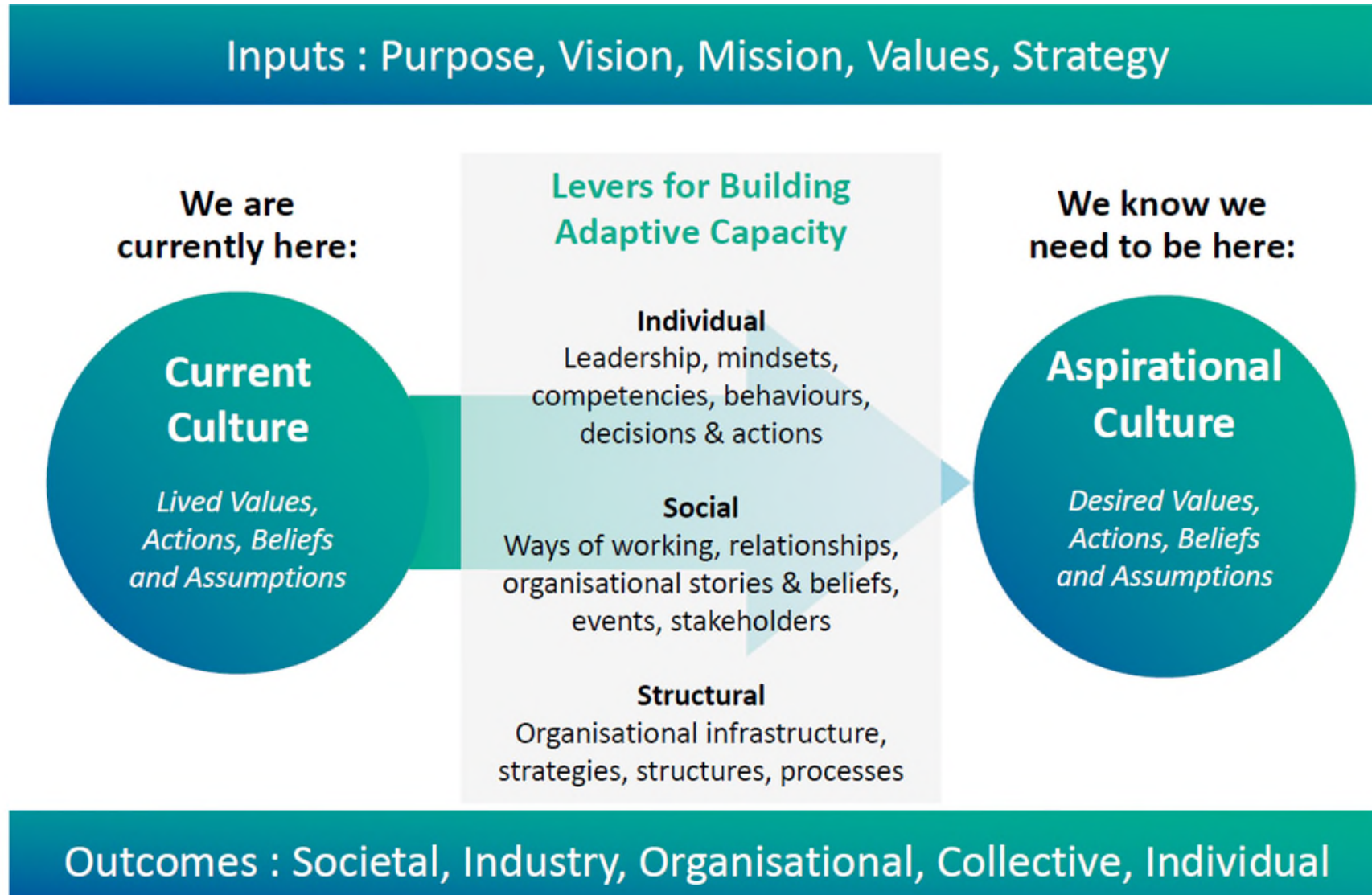




# Business Transformation

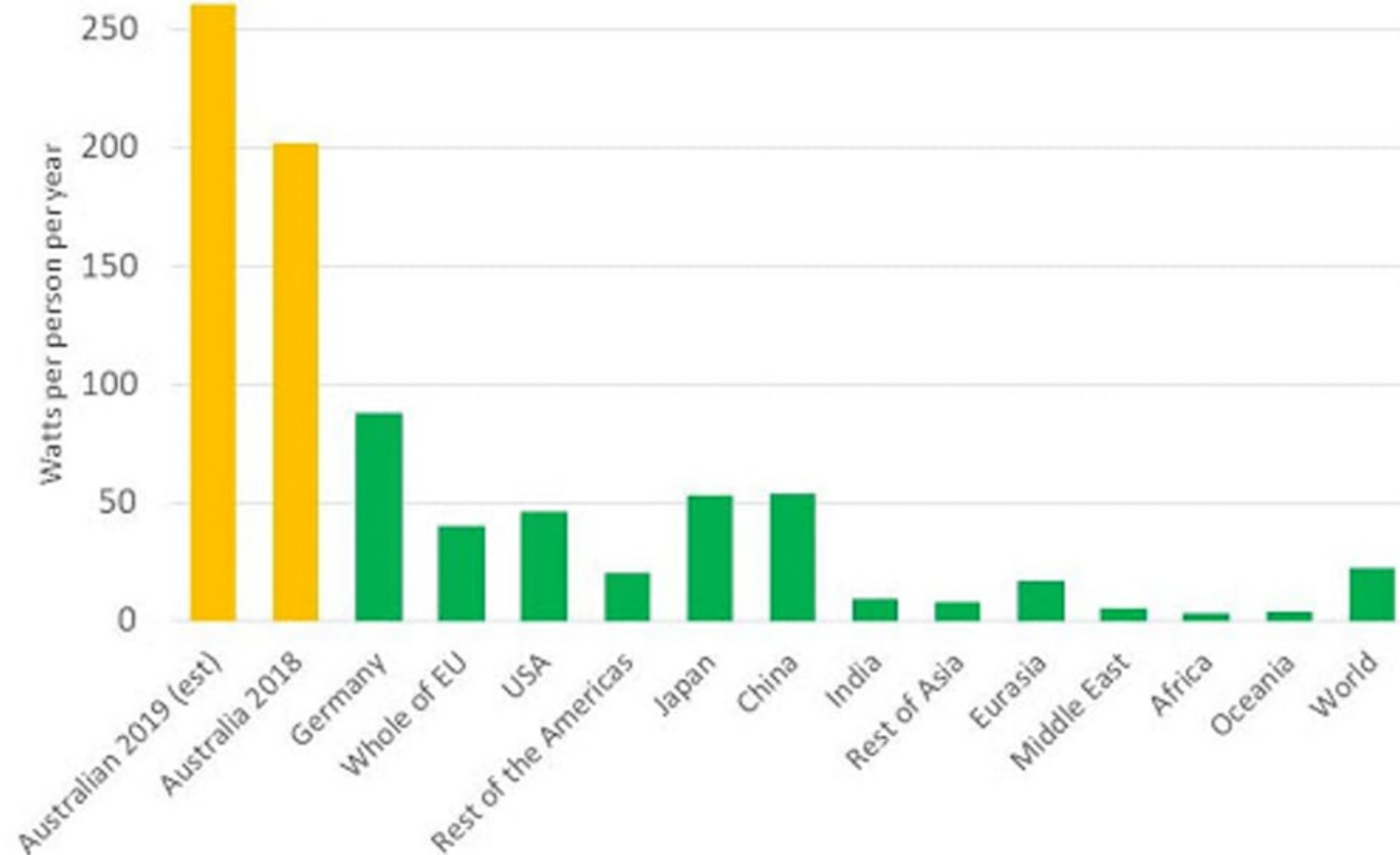
AGL Macquarie

# Transformation – From ➡ To

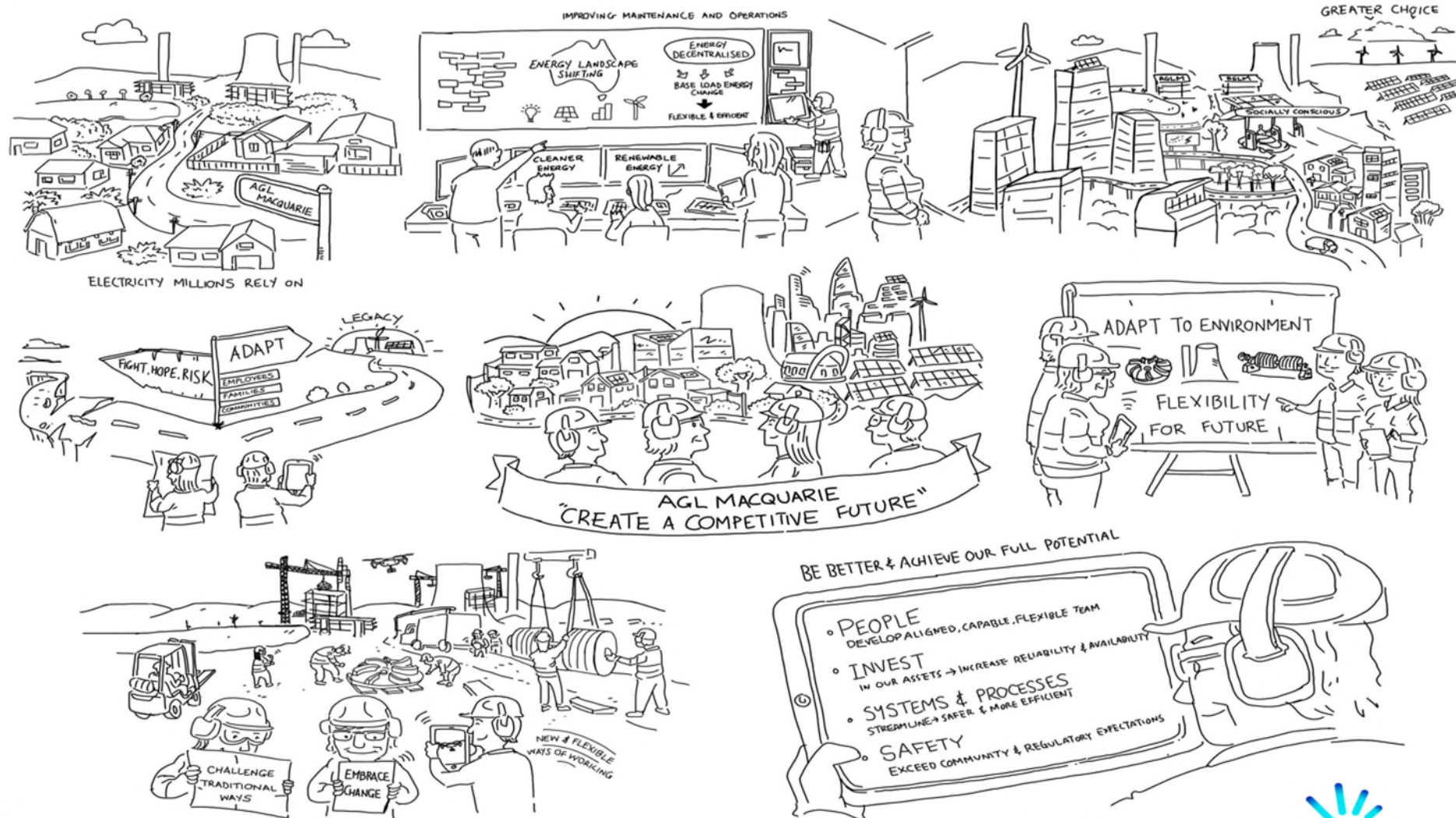


Current culture prevails not because it necessarily makes sense, but because it alleviates the cognitive and emotional burden of thinking!

Between 2018 and 2020, Australia installed more than 16 gigawatts of wind and solar, an average rate of 220 watts per person per year. That's ten times faster than the world average.



# AGL Macquarie storyboard



# People change



# Diagnostics

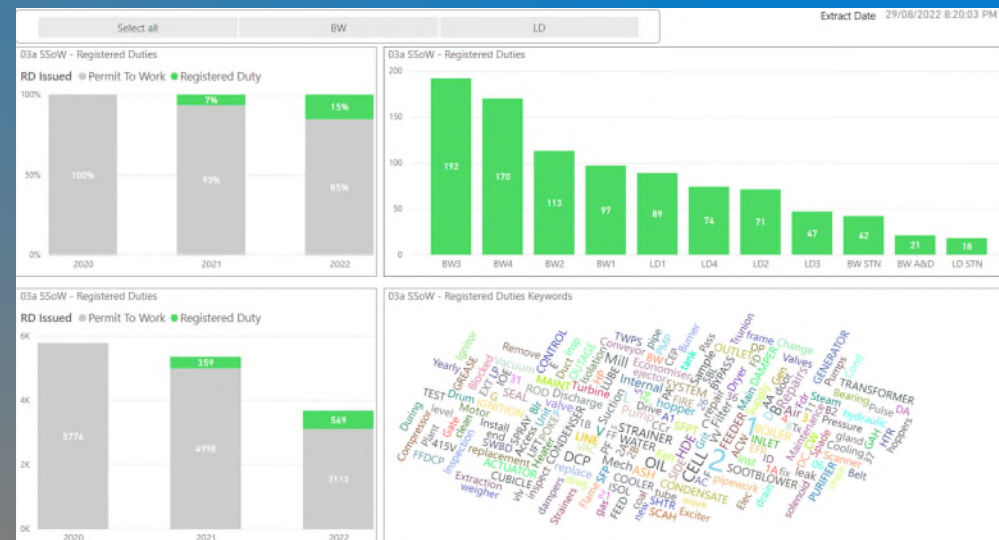
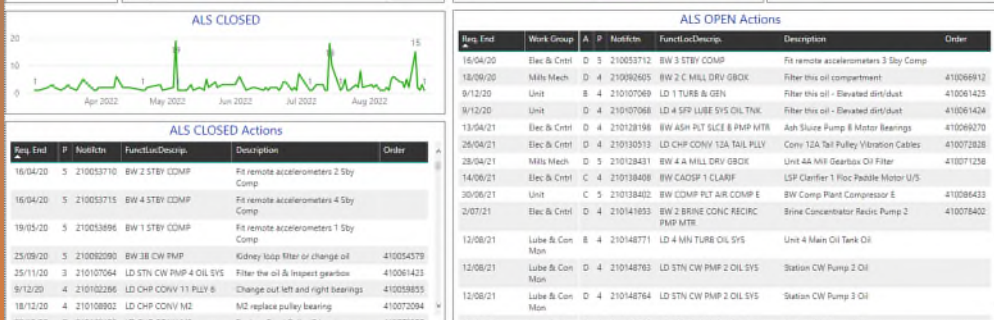
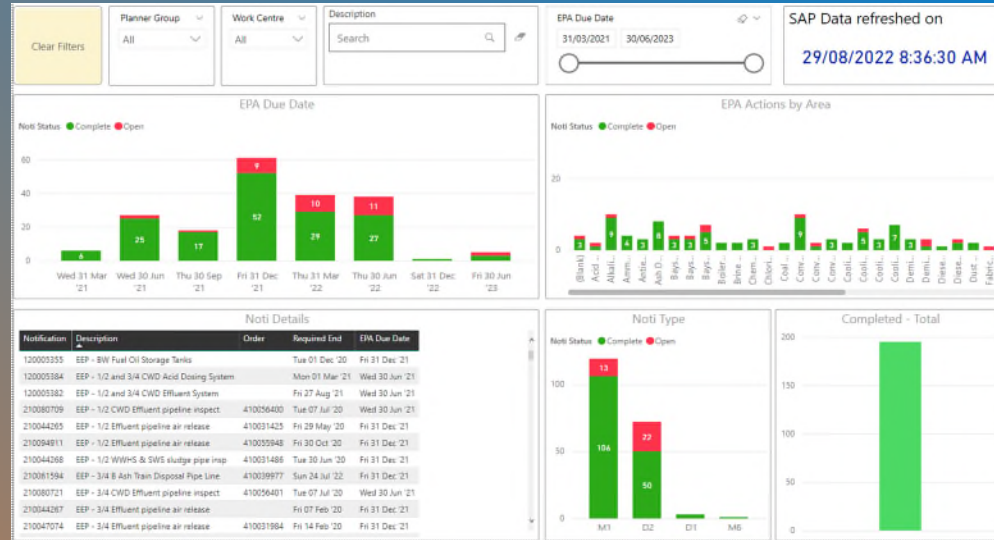
“Before you heal someone, ask him if he’s willing to give up the things that made him sick.”

# Strategy

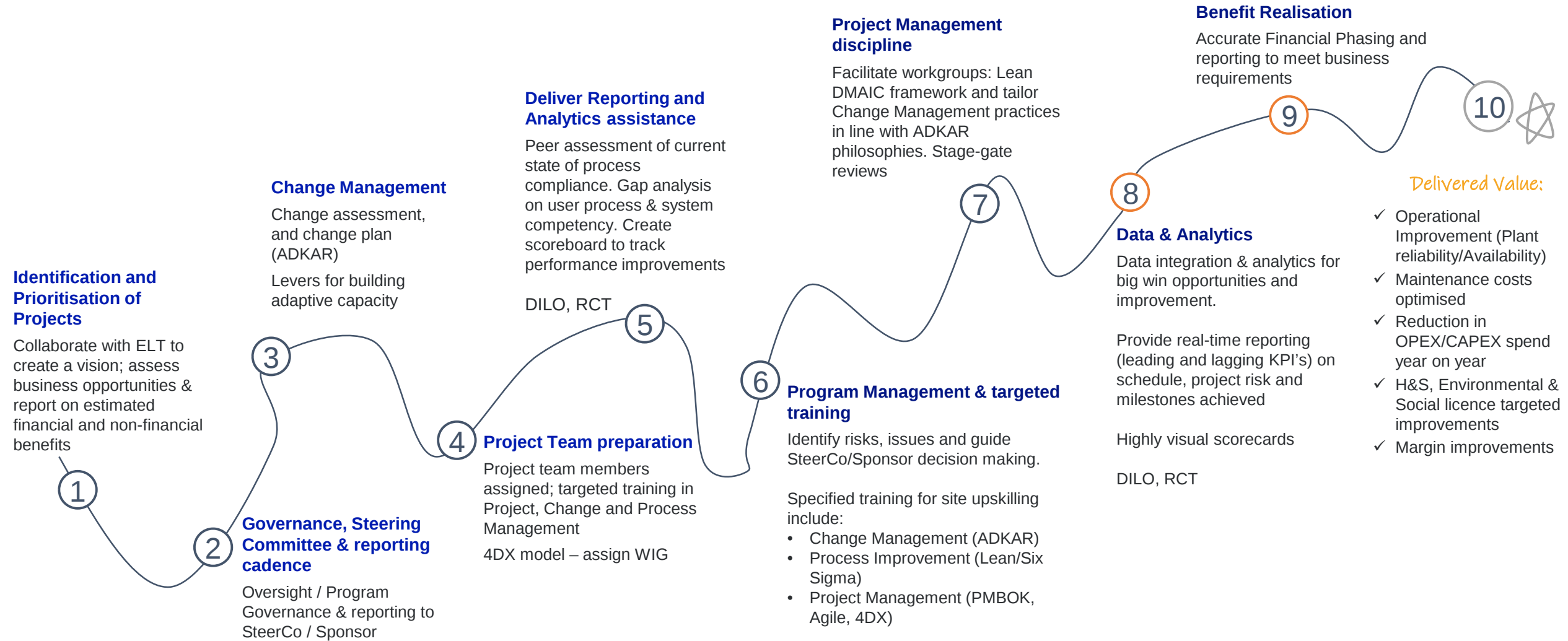
Why – How – What

“To lead AGLM to Prime, we must first get it to the healthy part of its current stage in its lifecycle and prepare it to advance.”

# Data Analytics



# Business Transformation – Our Map in retrospect



# Business Transformation Ultimate Challenge

Sense of Purpose – Shared (Alignment)



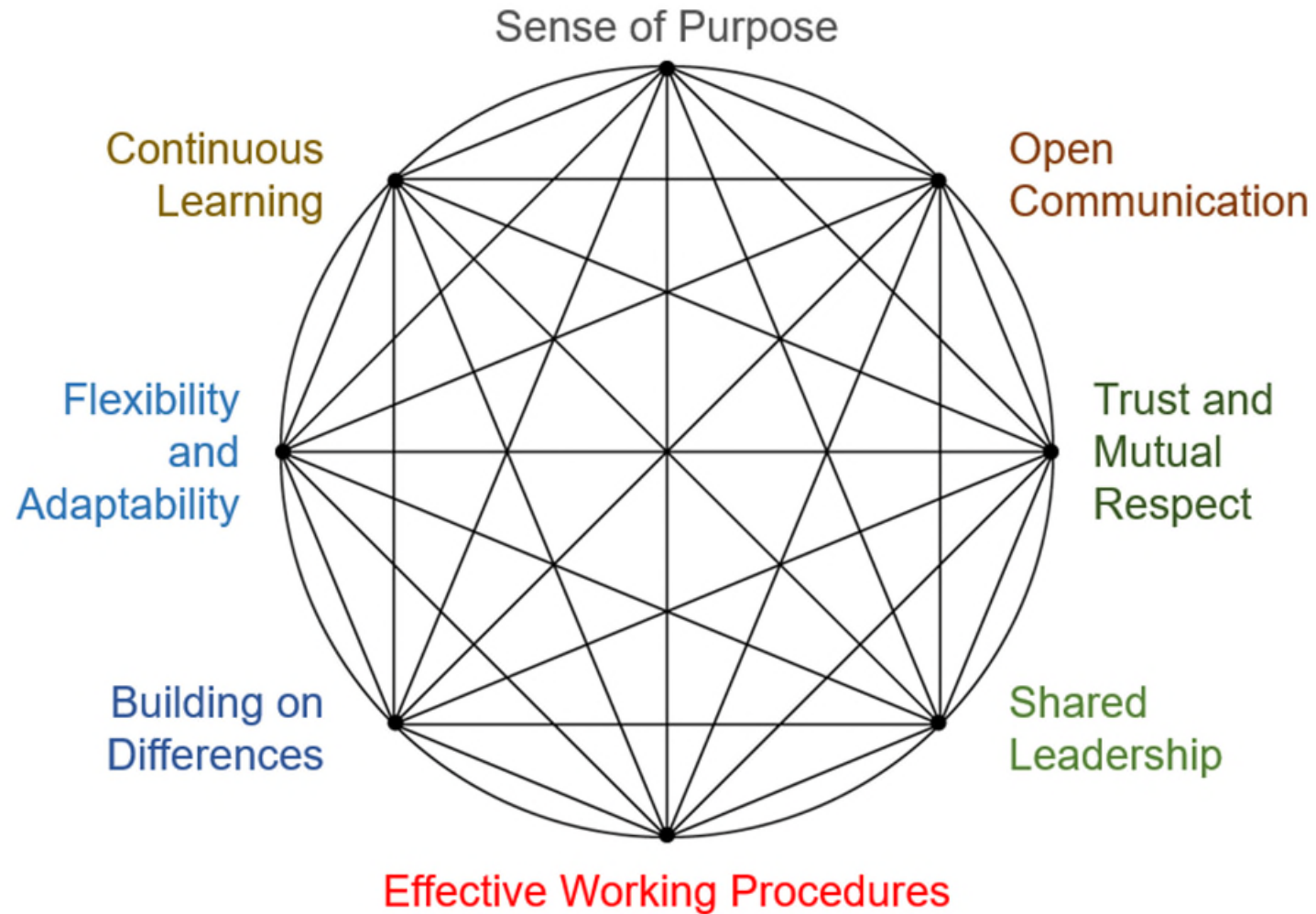
# What to do?



# How to do it?



# Secret to BT team's success



# Continuous Improvement



# Thank You

- **Vahid Pourghadiri & Jason Strange**